



WHAT A YEAR!

As we end 2013 and enter the holiday season, the management and employees of Premier Logitech have much to be thankful for. We have enjoyed another year of double digit growth, improved our systems, added key staff and expanded our service offering. We have also been recognized for our efforts by the DFW Minority Supplier Diversity Council and AT&T for our hard work. We look forward to building on the momentum created in 2013 as we approach 2014 and beyond.

ACCOMPLISHMENTS

Supplier of the Year - [Premier Logitech was selected as the Dallas/Fort Worth Minority Supplier Development Council \(DFWMSSDC\) Class II Supplier of the Year.](#) The award honors companies who have distinguished themselves through outstanding growth and development. The management team and employees made great strides in improving every aspect of the company's operations. Premier was able to create and deliver very innovative solutions that have addressed our customers' most challenging supply chain problems. Premier Logitech received the prestigious award during DFWMSSDC's 40th Annual E-Award Gala at the Hilton Anatole in Dallas on November 15th, 2013.

Operation Hand Salute - Premier Logitech completed Operation Hand Salute (OHS), a National Mentoring Program sponsored by AT&T for Service Disabled Veteran Owned Business Enterprises (SDVOB). This initiative serves to mentor a select group of qualifying CEOs toward improving their business operations and enhancing their ability to win corporate contracts. Premier was one of 15 companies that complete 15 weeks of instruction. As a mentee and graduate, Premier has the support of a "blue ribbon" task force comprised of SDVOB mentors, industry experts, and community leaders.

NEW OFFERINGS

Premier continues to create innovative solutions focused on serving technology and telecommunications customers. Our "Close to the Box Service" offering provides enhanced value added services to computer and tablet equipment and peripherals. We have combined our kitting, packaging, imaging and asset tracking capabilities to deliver turnkey electronic equipment solutions to customers including the Department of Defense and Department of the Army. Premier has also developed a turnkey supply chain offering for telecommunications customers. The solution services telecommunication network infrastructure equipment and provides warehousing, kitting, delivery, installation and reverse logistics across the United States.

OUR NEWEST PREMIER MEMBER

Jim Gammage joined Premier Logitech as Director of Federal Services. Mr. Gammage has over 30 years experience in management and technology consulting. He spent the majority of the last 15 years of that career with several companies including Dell Inc, where he had responsibility for all operational support for Federal Sector customers in that sales segment with annual revenues of

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Recent Wins!

Premier LogiTech is pleased to announce our latest wins with DFW Airport, Southern Methodist University, City of Arlington and City of Denton.

We are performing statewide services in deployments, staff augmentation, break-fix and helpdesk support.

Let us know if you're interested in hearing more details about these projects or services and how we can assist you and your customers.

ERP System Installation

Premier completed the installation of Exact-Macola, a fully integrated ERP system. Exact-Macola enables management to access inventory, accounting and production information on one system.

The system's software and use of sophisticated scanners have greatly improved inventory accuracy and productivity. Customers are able to receive real-time inventory data and customized reports.

Carmen Cox, Production Manager said, *"The system has given us more accuracy and quicker responses to customer inquiries. We have much more visibility of the product in our facility. I know exactly when it was received, where it is stored and how it has moved through our facility."*

2014 Outlook

We look forward to another year of double digit growth. Our close to the box and new telecom supply chain offerings coupled with our focus on federal sector will add to our growth. As we grow, we will continue to focus on the things that have made us successful: customer service, flexibility and innovation. We wish you and yours a very blessed 2014!



\$2.3B. Throughout his career he has served in a number of executive management positions, including Sales, Sales Operations, International Operations and Services as well as global change management primarily in the high tech industry. Mr. Gammage's varied background also includes experience in Procurement, Logistics and Manufacturing. Jim attended the University of Texas in Austin.

[Read his full bio here.](#)



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