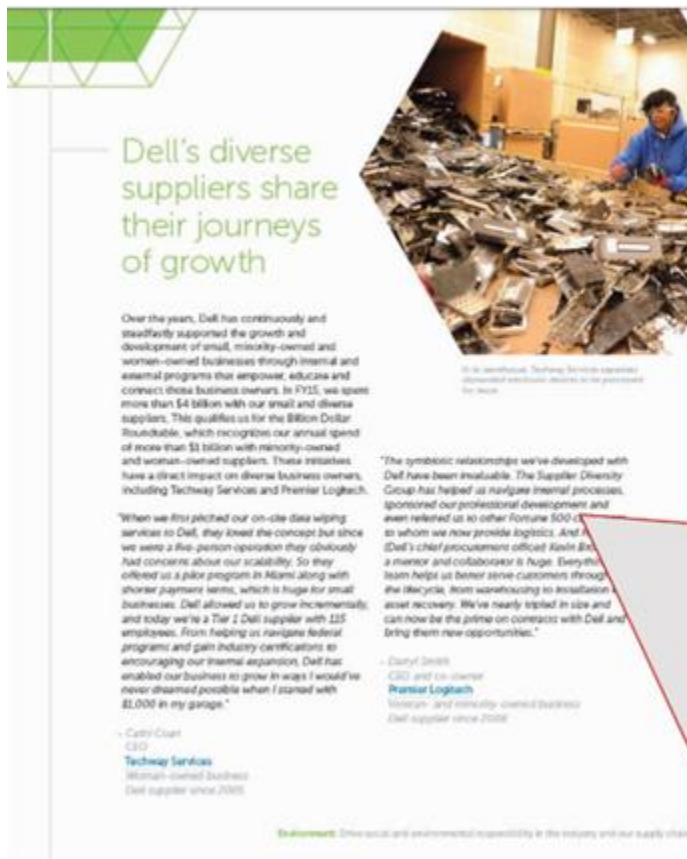


## THANKFUL FOR OUR RELATIONSHIPS

It's not Thanksgiving yet, but it's the perfect time for us to recognize that we are thankful to our clients for their confidence and loyalty. Because of our relationships, we are growing our business and expanding our services. We also want to highlight one of our clients that has helped shape and grow our business. **We are very thankful for the great relationship and go-to-market partnership with Dell.**



"The symbiotic relationships we've developed with Dell have been invaluable. The Supplier Diversity Group has helped us navigate internal processes, sponsored our professional development and even referred us to other Fortune 500 customers to whom we now provide logistics. And having (Dell's chief procurement officer) Kevin Brown as a mentor and collaborator is huge. Everything we learn helps us better serve customers throughout the lifecycle, from warehousing to installation asset recovery. We've nearly tripled in size and can now be the prime on contracts with Dell and bring them new opportunities."

- Darryl Smith  
CEO and co-owner, **Premier Logitech**  
Veteran- and minority-owned business  
Dell supplier since 2008

Dell's Supplier Diversity Group has helped us navigate internal processes, sponsored our professional development and referred us to other Fortune 500 customers to whom we now

provide services. Everything we learn helps us better serve customers throughout their device life cycle, including warehousing and configuration, installation and support, and de-installation and asset recovery. Here's some interesting information about Dell. With the release of its FY15 Corporate Social Responsibility Report, Dell is reporting significant progress against its 2020 Legacy of Good Plan and the company's 21 goals in support of the environment, communities and Dell team members. Dell has a long-term commitment to putting its technology and expertise to work where they can do the most good for people and the planet. The report summarizes its efforts in its Fiscal Year 2015 (February 1, 2014 - January 31, 2015).

"Dell has made great progress across its global business ecosystem in its efforts to use the technology we produce for good," said Trisa Thompson, vice president of Corporate Responsibility at Dell. "We're committed to this ongoing work and share our results to both create and inspire positive change in business practices."

Report highlights include a story about the importance of supplier diversity, featuring our perspective when we were interviewed by Dell earlier this year. You can download the full report [here](#). The full interactive report is available at [dell.com/legacyofgoodupdate](http://dell.com/legacyofgoodupdate).

Darryl Smith, CEO, &  
Scott Paul, President

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